Housing Australia	Professional Advisory Services (Panel Member) page 1					
Applicant's name: RTG Capital Partners Pty Ltd (RTG Capital) and Groundup Advisory Pty						
Postal address:	Level 14, 5 Martin Place, Sydney NSW 2000					
Contact: Matt McKenna, Partner, 0408 210 222, matt@rtgcapital.com.au						
Business status	☐ Individual consultant ☐ Consultancy firm ☐ Association/group of individual consultants					

Summary

RTG Capital is a boutique advisory firm established in 2022 that provides corporate finance advisory and holds an AFSL licence. Recently in July 2024 Groundup Advisory (**Groundup**) was established as a division of RTG Capital with a core focus on providing capital, commercial and real estate solutions for social and affordable housing. The Partners of Groundup are all former KPMG Partners and have extensive experience in the sector having worked with CHP's, investors, developers and governments to deliver new affordable housing.

Our mission is to bring unique delivery and capital solutions to improve project feasibilities, unlock new housing supply, and increase equity for not-for-profit organisations to maximise their impact.

Sector knowledge

The Partners of Groundup (Matt McKenna, Anne Duggan and Raj Bhat) have worked with a number of CHP's and faith-based organisations in arranging funding and delivering housing projects across large scale government-led housing programs such as the NSW Social and Affordable Housing Fund (SAHF) and more recently Phase 1 of the Housing Australia Future Fund (HAFF), amongst others. CHP's advised at Groundup and previous organisations include: Anglicare, BaptistCare, Mission Australia Housing, Bridge Housing, and Women's Property Initiative.

Skills	Offered?	Demonstrat	ed qualificati	ions, consulta	ncy skills an	d consulting	track record			
Finance	⊕ Yes □ No	Matt McKenna and Raj Bhat have a specialist focus on corporate finance with a track record of raising Housing Australia (HA) capital for CHP clients and have also been involved in HAFF Phase 1 bids seeking HA funding. Further to this Groundup has experience working with Australian institutional investors in designing an investible product to support CHP's in relation to the HAFF.								
Business planning	☐ Yes ☐ No	Groundup has a specific focus on business planning and has worked with confidential faith-based CHP's around the establishment of new housing SPV's to separate out assets, operations and financing from the main operating entities. The purpose being to foster greater ability to deliver on future housing pipelines and also partner with external forms of capital including HA and institutional capital.								
Property development	☐ Yes ☐ No	Anne Duggan has extensive property development and infrastructure experience spanning a career of over 25 years having worked with the likes of Lendlease, Macquarie and Suez Environnement. Anne has worked closely with CHP's around their property strategy, feasibility and delivery for multiple government funding programs.								
Risk management	☐ Yes ☐ No	Groundup is currently working for a confidential CHP in the delivery of capital management and risk management framework to establish treasury management and strategic funding principles for the long-term.								
Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA		
Office?		-								
Worked in?	-	-	-	₽ _	₽	-	₽	₽		
Future work in?				8		—	₽			